



Commercial Food Equipment Service Association

REGION SIX SAMPLE MEETING AGENDA

Saturday

8:00 a.m. – 8:30 a.m.	Continental Breakfast and Introductions
8:30 a.m. – 12:00 p.m.	<u>Parts Training Seminar</u> CFESA Member to present
8:30 a.m. – 9:15 a.m.	MAFSI President “Channel partners working together for the end user”
9:15 a.m. – 10:45 a.m.	CFESA Updates: Spring/Fall conferences, CFESA committees What changes to CFESA would you like to see?
10:45 a.m. – 11:30 a.m.	Payroll Company Representative “Direct Deposit is just the beginning”
11:30 a.m. -12:00 p.m.	Region Six Meeting format and Regional Membership discussions
12:00 p.m. – 1:00 p.m.	Group Lunch
1:00 p.m. – 3:00 p.m.	Continue Parts Seminar
1:00 p.m. –1:45 p.m.	CFESA Service Panel Various CFESA members to present

Questions service panel will address;

- What effects do manufacturers increasing or decreasing their parts discounts and handling charges have on you?
- Do you have a fuel surcharge? Are they here to stay?
- It’s great when manufacturers... (three things)
- It ticks me off when manufacturers... (three things)

- How do you handle handling charges?
- Are there secrets for calling tech support?
- It's great when Reps... (three things)
- I wish Reps wouldn't... (three things)

1:45 p.m. – 2:00 p.m.

Vote on next Region Six meeting

2:15 p.m. – 3:00 p.m.

**Manufacturer's Representative Speaker
"Employee handbooks- necessary
and easy"**

3:00 p.m. – 3:15 p.m.

Wrap up and adjournment