



Region 6 Sample Meeting Agenda

8:00 am – 8:30 am	Continental Breakfast and Introductions
8:30 am – 12:00 pm	Parts Training Seminar CFESA Member to present
8:30 am – 9:15 am	MAFSI President “Channel partners working together for the end user”
9:15 am – 10:45 am	CFESA Updates: Spring/Fall conferences, CFESA committees What changes to CFESA would you like to see?
10:45 am – 11:30 am	Payroll Company Representative “Direct Deposit is just the beginning”
11:30 am -12:00 pm	Region Six Meeting format and Regional Membership discussions
12:00 pm – 1:00 pm	Group Lunch
1:00 pm – 3:00 pm	Continue Parts Seminar
1:00 pm – 1:45 pm	CFESA Service Panel - Various CFESA members to present Questions service panel will address: <ul style="list-style-type: none">➤ What effects do manufacturers increasing or decreasing their parts discounts and handling charges have on you?➤ Do you have a fuel surcharge? Are they here to stay?➤ It’s great when manufacturers... (three things)➤ It ticks me off when manufacturers... (three things)➤ How do you handle handling charges?➤ Are there secrets for calling tech support?➤ It’s great when Reps... (three things)➤ I wish Reps wouldn’t... (three things)
1:45 pm – 2:00 pm	Vote on next Region Six meeting
2:15 pm – 3:00 pm	Manufacturer’s Representative Speaker “Employee handbooks- necessary and easy”
3:00 pm – 3:15 pm	Wrap up and adjournment